

## Rapid Machine Visibility

### Transforming Equipment Noise into Knowledge!

#### Machines That Talk ...

##### ... through **CONNECTION**

- ✕ Continuously Monitor and Detect - Ensuring No Downtime
- ✕ Be ahead of the Game with Cloud Based Proactive Information (IoT/IIoT)
- ✕ No Hardware or Maintenance Costs

##### ... as Intelligent **VOICES**

- ✕ Information Anytime, Anywhere at the Customer Machine or in the Fleet
- ✕ Enhanced Decision Making through Collaboration with Notes and Tasks
- ✕ Notification to Action

##### ... driving clear **ACTIONS**

- ✕ Reduce Time to Resolution
- ✕ Increase Operational Efficiency
- ✕ Increased Productivity
- ✕ Lowest Total Cost of Ownership

##### ... digital **REVENUE**

- ✕ Proactive After-Market Services
- ✕ Warranty Protection
- ✕ Customer-Driven Maintenance
- ✕ New Recurring Revenue
- ✕ Competitive Advantage

**Introducing EdgeConneX**, the advanced operational intelligence-based system designed for transforming your machines data into real actionable knowledge. Digital Transformation and new Revenue in less than 90 Days. This is the promise of IoT / IIoT. And **EdgeConneX** delivers!

EdgeConneX brings smart asset and process monitoring, advanced predictive intelligence, intelligent alarming/notification, and warranty assurance. All available in a hosted cloud environment with no administration costs to you.

#### **Monitoring in the Cloud**

The first step in improving equipment efficiency is to get the right information anytime, anywhere. No more guessing, your machines **TELL** you what is happening. EdgeConneX filters the disparate data everywhere into critical information in a single concise view. The platform brings highly secure connection technology with advances in data encoding in real time.

**Knowing Your Fleet** is about knowing your customer. From seeing your machines in context of the entire fleet to giving your field personnel information before he arrives to the customer site. Knowing the situation will increase efficiency and by at least by at least 40%.

Imagine sending your personnel into a site with real time information and causal results before he looks for a part. Then

imagine you telling the customer proactively about a performance improvement increasing production and machine reliability. In today's industrial internet this is all possible and is cost effective in the cloud.

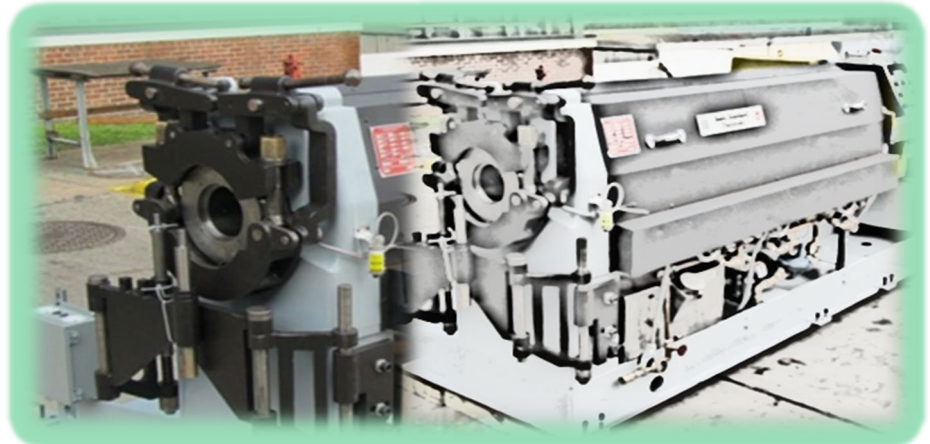
The second step is **Customer Visibility**. With the Customer Visibility option of EdgeConneX, you choose to give your customer the transparent reliability and the best services in the market and cloud today. You choose to differentiate yourself with helping your customer see his machine the way you designed it to run.

Your customer not only visualizes your machine performance, but gets proactive alerts from you, collaborates with you directly, and receives the corrective action procedure – the right information at the right time. Your customer not only trusts you, he looks to you for the right action to take every day.



## Can You Resolve Issues Fast? Intelligent Alarming

Aggregated asset and fleet health displays intelligently alert the user to a current condition or predictive condition drawing his attention to the most critical information. With intelligent notifications and recommended condition-based actions, the operator reacts to conditions and alarms with state and severity as a leading indicator of a process or equipment in trouble taking



Equipment in Real Time to Equipment Digitized for Analysis

## Can you Predict Failure? Advanced Diagnostics

Temperature trending up? Is that related to the increase in Water Pressure? Is this a critical issue? Humans cannot predict failure, but your assets have the data and can tell you if they are trending out of control and if they are starting to fail. Let your assets intelligently tell the operators what is required to keep them running, what issues are occurring, and how to change a failure trend. Identifying and preventing failures will not only save money; it will limit unnecessary preventive maintenance costs and save on energy usage and cost.

## Increase Productivity Decrease Total Cost Ownership

Companies today watch the bottom line closer than ever before. Internal IT costs are constantly under pressure to reduce. OEMConneX is a cloud based solution designed with no administration, hardware, and labor costs decreasing total costs of ownership (TCO). With operational efficiency gains, longevity on your machine, and increase competitive performance and reliability, IoT is the answer to increase overall customer satisfaction.

## Get Ready for Smart Monitoring?

Smart Monitoring is the next generation connection and visualization technology designed to take the machine level state and data, and transform it into human consumable operational information anytime, anywhere. Predictive Intelligence and Maintenance today. No more guessing at what is wrong with your equipment.

**Let your Machine tell you what they need! It's available TODAY!**

## Our FCXperience

Our commitment to our customer is **Continuous ROI**. During our customer experience reviews, our Commissioning and Equipment Experts cover your findings, corrective actions, and system performance. These topics drive operational efficiency, energy reduction, and equipment/process optimization.

