

AutomaTech®

OPTIMIZE
YOUR INDUSTRIAL
OPERATIONS



Sales Representative
GE Digital



Industrial Automation Distributor & Representative to help industrial companies:

- **Identify** Industrial Operational & Technology Needs
- **Educate** on Technology & Available Solutions
- **Partner** with Systems Integrators & Engineers



About AutomaTech

AutomaTech is a leading provider of industrial technology solutions focused on improving your operational performance. By harnessing the power of data, we enable significant gains, visibility across your entire organization, and increased profits for a competitive edge. Our product offering includes a flexible and scalable mix of hardware and software solutions to solve your toughest challenges while providing a road map for future improvements and growth. More importantly, we stand behind all our solutions with superior and ongoing support for the lifetime of your products, helping you maximize your investment and operational potential.



OUR SOLUTIONS



Manufacturing & Operational Intelligence



Asset Performance Management



Industrial Internet (IIoT) & Cloud Applications



OT Infrastructure & Cyber Security



HMI/SCADA & Automation



Augmented & Mixed Reality

“AutomaTech’s long history as a supplier to NIC Systems has led to many successful integration projects over the years. We feel comfortable leading with AutomaTech solutions because the expertise provided by their Solution Architects at bid time proves valuable from kickoff all the way through project completion, time and time again.”

– NIC Systems

INDUSTRIES SERVED



Manufacturing



Water & Wastewater



Power & Utilities



Campuses & Facilities



Transportation



OEMs

“ AutomaTech has been an invaluable partner to the internal success of our company, helping us achieve our automation and data initiatives across a broad spectrum.”

– Materion



“ AutomaTech is much more than a distributor, they’re an important partner. We rely on their technical expertise as a partner with engineered solutions for our customer base. Working together, we ensure the latest proven technology is coupled with our integrated control systems.”

– Davis Standard



OUR SERVICES

**Value-added services, training, and support
that keep YOUR business goals in mind**

AutomaTech's skilled team of professionals help identify the factors affecting your efficiency and potential. We work closely with you during every step of the technology evaluation, planning, purchasing, and support process. Our consultative approach ensures that we have a firm understanding of the challenges you face so we can

confidently recommend the tools necessary to leverage your data and optimize your industrial assets. AutomaTech will never leave you after the sale is complete – we offer ongoing support and education for the lifespan of your products, we stand behind the technology we provide!

AutomaTech Support Staff includes experts in Automation, Information Systems, Networking & Infrastructure, IIoT, Asset Optimization, Cyber Security, and more!

How can we put our expertise to work for you?



Pre-sales and Post-sales
Technical Support



Specification of Industrial
Computer Hardware, Software,
& Equipment



Technology-focused Workshops,
Webinars, Training, & Events



Guidance on Enterprise-wide
and Large Scale Plant Rollout



Continuous Education on
Industry Trends, Technology,
& Our Products



Networking & Data Acquisition
Systems Selection



One stop for Automation & IIoT
Solution Expertise



Manufacturing Execution
System (MES) Expertise on
GE Products



Software Training including
GE Certified Training Classes



In-house Customer Experience
Center to See the Latest
Technology in Action!



OUR TEAM

Our team is passionate about guiding customers through their industrial applications, no matter the size, scope, or obstacles you face

We place a high priority on conducting our business in an ethical manner, from the way that we interact with each other, our customers, and our partners to how we relate to each professional scenario and process. We are focused on performing our job functions with excellence, being honest, reliable, and accessible in all our business dealings. We care about our customers and strive to consistently offer exceptional product knowledge and service to help design, implement, and support your investments.

“We have a long-standing trusted relationship where we can count on the AutomaTech staff for technical, training and sales support. They’re always helpful in pointing us to the right product or solution.”

– Massachusetts Water
Resource Authority



25+ YEARS DELIVERING BEST IN CLASS INDUSTRIAL AUTOMATION SOLUTIONS

Strategic Partners



GE Digital



BAYSHORE

CAPSTONE TECHNOLOGY

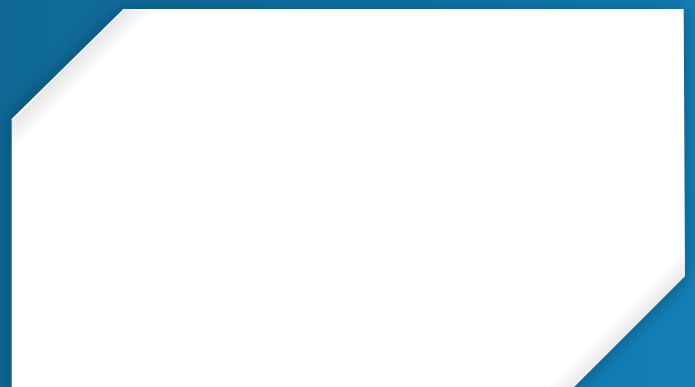
FacilityConneX

MOXA®

Stratus



Tempered



AutomaTech[®]

(508) 830-0088

138 Industrial Park Road,
Plymouth, MA 02360

solutions@automatech.com

www.automatech.com